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INNOLABS IDEAS CONTEST

21st-22nd June, Paris

JURY BOARD

BUSINESS/INVESTMENT



Pascal BECACHE

*Founding President, PBS,
Healthcare Industry*

Pascal is a seasoned executive with GM and Sales VP 11 years of experience within IMS Health and IBM. He has had many occasions to mix economic value, particularly from digital technologies, and strategic orientations.

Pascal has advised top executives from Health and Life Science companies, specifically around innovation, digital transformation, and performance.

He has started a business in consulting and advisory and in sales education and training. He also coaches and monitors startups as a consultant for Medicen (Great Paris Health start-ups accelerator), EIT Health (EU program for start-ups in Healthcare) and Schoolab (Paris older start-ups accelerator).

He also provides educational sessions for MSc students at EFREI Paris and Master of Communication students at ISCOM Paris on Healthcare system and economy, and digital perspectives in Healthcare.

Pascal is graduated from Ecole Supérieure d'Electricité – Master of Computer Sciences, and attended Executive Management Education at INSEAD and Sciences-Po Paris (Political Sciences Institute).

STRATEGY/BUSINESS



Fabienne BERTHET

*Expert, Innovation Management and
Business Development in
Healthcare*

As a consultant since 2015, Fabienne supports innovative projects in healthcare by coaching start-ups to design and develop their business mode and managing consulting missions in innovation and strategy within pharma, biotech, high-tech and for investment organizations.

She is a member of the knowledge committee of Cap Digital (French digital business cluster) and an EIT Health France listed consultant.

Previously, she has gained strong experience in competitive intelligence in a mid-sized pharmaceutical company, both as information director acting as business partner to R&D and commercial affiliates and as scientific intelligence director supporting corporate strategy and business development.

She has a scientific background in chemistry (PhD) completed by an executive MBA (ESSEC and Mannheim).



This Project has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement No 691556

STRATEGY/BUSINESS



Nana BIT-AVRAGIM

*CSO | Chairwoman, Advisory Board
at XPOMET©*

Dr. Nana Bit-Avrágim is a medical sciences expert and digital health strategist. Nana is passionate about new life sciences technologies and believes that innovation means adapting to the future.

Building novel digital products, Nana is currently leading strategic business development as Chief Strategy Officer and Chairwoman of the Advisory Board at XPOMET© - Medicinale, the new national platform for the next gen healthcare ecosystem.

To translate the latest global technological developments into life sciences and align it with the healthcare industry, Nana has successfully developed and executed a broad scope of innovative programs and partnerships between SMEs, NGOs and academia in her previous roles as Director of Entrepreneurship and Innovation at Charité Foundation and Head of Digital Health & Life Sciences program at the German hub of Singularity University, an executive education organization based on NASA Research Park in Silicon Valley. Nana enjoys communicating across borders and cultures and she loves tweeting about digital health, medical innovations and open science.

STRATEGY/BUSINESS



Anais DELICOURT

*PharmD Business Creation
Manager, EIT Health France*

With a medical background as industrial pharmacist, Anais worked 5 years in a consulting company as an expert of process management specialized in the pharmaceutical industry.

She was collaborating with quality and regulatory teams in order to implement new Quality System Management, new processes and new organisations.

She then joined EIT Health France as Business Creation Manager to support new innovative projects and startups. Anais is in charge of helping them to choose the best EIT Health accelerator programme that fits with their needs and providing them with services to get their promising business ideas into the European market.



STRATEGY/BUSINESS



Sandra KANANI
General Manager, Neighborhood

As the General Manager of NEIGHBORHOOD, Sandra brings over 10 years of experience in the management of disruptive innovation, through bridging science with business in the fields of personalized medicine, medical devices, diagnostics and cosmetics.

NEIGHBORHOOD is a new initiative from Voisin Consulting Life Sciences. It provides support and office space for mentoring innovative start-up companies in the health tech domain, in an environment designed to stimulate the development of products and services. This is achieved by facilitating close interactions with in-house VCLS experts to de-risk and speed-up product development programs.

Sandra's considerable transversal experience in managing innovation therefore provide NEIGHBORHOOD Companies with an extremely valuable ecosystem to grow their concepts into successful businesses.

She has an impressive track record in the management of open innovation in interdisciplinary projects, technology transfer with start-ups, partnership management and business strategy alignment with R&D.

STRATEGY/BUSINESS



Gilles MAUTIN
President and co-founder, The Cantillon

Gilles is an entrepreneur and intrapreneur. He has 20 years of experience in the B2B services sector, founded 3 startups. He brings innovative offers to the market. He is known for his excellent business development skills and energy. He is highly skilled at coaching and driving people to change. He holds an Executive MBA from INSEAD.

Gilles has developed a complete B2B services offer from sales to delivery, operational management and internal organisation, going from zero to 100 people in less than 3 years. He also co-founded one of the leading gift-boxes company in Europe, helped an international operator start sales operations in France, and helped many brands to start their digital transition over a decade ago.

He has first-hand experience of challenges that teams meet on business development (product strategy and marketing, sales development, RFP), service operation management (contract, process, resource optimization), people management (recruitment, career, training, change, organization) and P&L management.

He is the President and co-founder of The Cantillon. He enjoys helping people to become entrepreneurs. He was instrumental in the launch of over 85 companies, including the health sector.



BLOCKCHAIN/MEDICAL SIMULATIONS



Cécile MONTEIL
Medical Director, iLUMENS

Cécile Monteil is a physician who advocates for the beneficial use of new technologies applied to health and medicine while keeping the patient and doctor relationship at heart. She works in a Pediatric Emergency Room department in Paris (Hôpital Robert Debré, AP-HP), and is a Medical Director for iLumens, a healthcare simulation center (Paris Descartes University). At the beginning of 2015, she founded Eppocrate, an NGO devoted to bridging the gap between the French physician community and the digital healthcare ecosystem.

BUSINESS/INVESTMENT



Julie RACHLINE
CEO, LallianSe Ecosystem

Julie is the founder and CEO of the LallianSe Ecosystem, which provides life-changing healthcare companies with an accelerator, LallianSe, which builds and manages externalized part-time Experts teams and offers the hospital-based unique healthcare coworking space and community for entrepreneurs, innovators and healthcare professional @LallianSe LAB. PhD in Neuropharmacology, Julie brings a decade of experience as a life sciences investor dedicated to life sciences and years of executive search.



BUSINESS/INVESTMENT



Thierry SARDA

*Angels Santé, Board Member
EIT Health Investors Network
Ambassador in France*

Thierry Sarda is a Senior Executive with significant experience in medical technologies, life Sciences. He achieved breakthrough results through business and organisational transformations. He has run transformation programmes with budgets in excess of € 70M with programme teams numbering over 150 full time staff in Global Healthcare organizations. He has a strong track record in launching from scratch innovations and scaling up new business which he applies today to innovative SMEs and startups.

He has significant hands-on experience from strategies development to execution of Business Transformation & organisation change, including the product portfolio, lifecycle management, business models and go to market change. He has also delivered organizations transformations, post-merger integration

